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The recent financial crisis stressed the need for the existence of indicators on the real estate market that could be used for monitoring its behavior. Although there have been advances in the production of statistics for the residential sector, there is little information on the evolution of prices for commercial properties. Given the importance of real estate in the financial system and the economy, it is extremely important to be able to monitor the sector as a whole in order to identify potential risks for financial stability.

This study helps to close this gap. It presents the results of a commercial property price index for Portugal, which covers the period starting in the beginning of 2009 and ending in the first quarter of 2016. The indicator follows the hedonic regression method and uses a unique database, which was built from transfer and property tax records, providing information on prices and characteristics of transacted properties in the country.

The price index provides results for the retail, services and industry strata, following their enduses classification, as stated in administrative tax sources. A hedonic regression model was specified and tested for each stratum, from which three sub-indexes were derived for the time period covered by the study. A national index was computed from the aggregation of the three sub-indexes using the preceding year transaction values as weights.

The results show that it is possible to compile a quarterly price index that controls for the heterogeneity of sold commercial properties and provide valuable information for researchers, policy makers and all those interested in getting a more complete picture of the recent evolution of the real estate sector in Portugal. Despite presenting similar trends, the commercial property price index shows a deeper fall in prices than the residential property

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Abstract

The last decade has witnessed a renewed interest in the production of real estate price indicators. Despite of the progress in the production of residential property price indexes, commercial property price indexes (CPPI) have remained a less researched topic. This paper presents the work of *Instituto Nacional de Estatística* and *Banco de Portugal* to develop the official commercial property price index for Portugal. It is the first time that the evolution of national commercial real estate prices has been traced down using a dataset that covers the population of transactions and provides information on sold property prices and characteristics. This paper presents the results of a quarterly CPPI from the beginning of 2009 to the first quarter of 2016 using the hedonic method, which is also applied in the production of the House Price Index (HPI). Although with a similar trend as the HPI, the new indicator reveals that the prices of commercial properties have decreased more than the prices of residential properties in 2012 and 2013, a period during which real estate markets were depressed.

JEL Classification: C43, C81, E31, R31

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1. Introduction

The latest global financial crisis has demonstrated how real estate markets can influence the economy and, at the same time, disclosed the need for more and better data for monitoring purposes. A clear indication of this need was provided in a 2009 report of the International Monetary Fund and the Financial Stability Board, which included as one of their key recommendations for the enhancement of worldwide financial stability the production and dissemination of more comparable data on real estate prices (IMF and FSB, 2009). Real estate indicators, particularly those measuring the evolution of prices, are of the utmost importance since they can be used for monitoring the risks of the financial sector, designing appropriate macroprudential and monetary policies and as an input for the production of official statistics such as those measuring a nation's wealth.

While some notable progress has been achieved for residential property price indexes (see, *inter alia*, Eurostat, 2013), commercial property price indexes (CPPI) have remained a less explored topic. Despite the relevance of some recent initiatives, such as the development of a draft technical handbook in this area (Eurostat, 2015) or the technical reports on real estate (ESRB, 2015), there is no harmonized methodology for constructing a CPPI. Overall, it can be said that there is a lack of official and comparable statistics on the commercial property market, with the majority of the data describing this sector being produced by the private sector. The situation is similar in the case of Portugal, where an official price index for the residential sector is produced since July 2014 (INE, 2014) and, despite the existence of private sector price indexes based on list prices and appraisal values, no official transactions-based price statistics covering the entire commercial property market exist. In order to fill this data gap, the *Instituto Nacional de Estatística* and *Banco de Portugal* have combined efforts and created a joint project to develop a CPPI. The aim of this paper is to present the outcome of this project. It provides the results of a new quarterly CPPI for Portugal for the period ranging from the first quarter of 2009 to the first quarter of 2016 and addresses the possibility of starting its regular production in the short run. The new price index is based on a dataset combining information about the characteristics of the stock of commercial properties, as registered in the municipal property tax (IMI)¹, and on transaction prices, as registered in the municipal transfer tax (IMT)².

The results presented in this paper confirm the possibility of compiling a national transactions-based constant quality hedonic price index, which was disaggregated into three main types of commercial property (retail, services and industrial). With this new indicator, an important data need is satisfied and a more complete picture of the Portuguese real estate market is provided. As such, the work presented in this paper is not only important from a compilation point of view (i.e., to those interested in the development of similar indexes) but also to researchers and to all those interested in the evolution of commercial property markets over the last years.

¹ In Portugal, this tax is designated as *Imposto Municipal sobre Imóveis* or as IMI. For convenience, its abridged name IMI will be used in the text whenever the tax needs to be identified.

² Transfer tax is designated as *Imposto Municipal sobre a Transmissão Onerosa de Imóveis* or simply as IMT. Following the same approach that was used for property tax, the Portuguese abbreviated expression will be used throughout the text to designate it.

This paper is organized as follows. Section two reviews the existing theoretical and empirical practices surrounding the compilation of CPPIs. Section three presents the approach that was chosen to produce an official indicator for Portugal in this area. Section four describes the dataset supporting the compilation of the CPPI. Section five presents the main results of the CPPI for the period under analysis. Section six addresses the issue of how the new index is going to be compiled in practice. Finally, the last section provides the conclusions of this paper.

2. Theory and practice of commercial property price indexes

2.1. Conceptual Scope

Given the inexistence of a clear-cut separation between commercial and non-commercial properties, certain type of transactions appear as grey areas and as potential candidates to be ruled out from the scope of a CPPI. As a starting point, it can be said that commercial properties comprise all combinations of land and building structures that generate profit or income from capital gains or rents (ESRB, 2015). According to this definition, commercial properties exclude owner-occupied housing, as well as properties under development and property owned by companies and used as part of their capital stock (i.e., “corporate real estate”). The inclusion of buy-to-let properties is controversial and the ESRB (2015) recommends its exclusion from the scope of commercial properties (at least as long as a consensual definition on its inclusion or exclusion does not exist).

An interrelated conceptual issue has to do with the definition of the types of commercial properties. Although there is no complete agreement on this issue, it can be said that commercial units are often divided into offices, retail and industrial properties and, less frequently, grouped into an additional rental residential category (Eurostat, 2015). In relation to the importance of this last property type, there is some anecdotal evidence suggesting that the number of residential properties that is leased or bought in Portugal with a commercial purpose in mind is much smaller than the number of properties transacted for own-occupancy or purchased for retail and office purposes. Furthermore, the administrative tax data that is used to compile the HPI in Portugal does not identify residential units that are bought with a commercial purpose in mind. The data source used in this study categorizes real estate properties transactions as residential or commercial, with this last category encompassing retail, services and industrial uses. In light of this categorization, the inclusion of buy-to-let properties in the CPPI, even if possible, would result in a partial overlap with the HPI. For all these reasons, it was chosen to exclude residential properties from the scope of the Portuguese CPPI. In summary, the decision on what to include under the realm of the CPPI for Portugal is based on the idea of income-generating property (ESRB, 2015) and the categorization of commercial properties is done according to their end use, as stated in administrative tax data sources.

Another conceptual issue has to do with the definition of price. As a guiding principle, a CPPI should be based on transaction prices. However, due to the lack of information on transactions, index compilers have to sometimes use a proxy variable such as appraisals. An appraisals-based index makes use of appraisal information on property prices, while transactions-based indexes make use of actual transaction prices. Appraisals-based indexes (and hybrid variants, which combine appraisals and transaction prices) present well-known

caveats, which include price change smoothing, inability to promptly identify turning points and vulnerability to client influence (Devaney and Diaz, 2011; Geltner et. al., 2003). When available, the use of transaction price data provides a more accurate and objective depiction of price evolution with a more precise estimation of the timing and magnitude of price changes. The database that was used to compile the CPPI has information on transaction prices.

2.2. Literature Review

The compilation of CPPIs is more challenging than similar residential property price indexes due to two reasons. The first one relates to the higher heterogeneity of commercial properties and the type of asset in question. Prices of commercial properties are expected to be more volatile than those found in the residential market, since the former properties are more reactive to business cycles and macroeconomic conditions than the latter (Davis and Zhu, 2009). Furthermore, the commercial market is much more segmented and heterogeneous than its residential market counterpart. The second reason is the small number of transactions in commercial property markets. In fact, commercial transactions may be sporadic, a situation that may introduce noise in the estimation of period to period price changes.

Ahmad et al. (2014) and Shimizu and Karato (2015) provide two recent reviews of the methods that can be used for the compilation of CPPIs. The draft handbook on CPPIs (Eurostat, 2015), which is still in its development phase, also provides an account of the approaches that can be used in this area. There are a few insights that can be drawn from these surveys. The first one is that the literature providing empirical evidence on this indicator is not abundant. This reflects the aforementioned difficulties associated to the compilation of CPPIs, specifically the scarcity of data and of the lack of consensus on key concepts and definitions. The US and Japanese markets account for most of the officially published CPPIs³. To the best of our knowledge, Statistics Denmark is the only statistical office in Europe producing an official CPPI (Statistics Denmark, n.d.). This index is produced quarterly and is based on the Sales Price Appraisals Ratio (SPAR) method (Bourassa et al., 2006). In Germany, two private entities, the BulwienGesa AG and the Association of German Pfandbrief Banks, have recently started publishing CPPIs. While the former uses a method of typical cases to produce a valuation-based annual index for 125 German cities, the latter is based on mortgage collaterals data and the hedonic regression method to compute a transactions-based quarterly index for office buildings only. Zolino (2013) provides experimental results for Italy, including semi-annual indicators for office and retail commercial assets and a quarterly national indicator.

Secondly, these surveys evaluate and categorize methods of compilation into transactions-based, appraisals-based and hybrid compilation methods. However, contrary to housing property price indexes (Eurostat, 2013), where some preference is given to the hedonic approach (Rosen, 1974), in the commercial segment there is no clearly preferred method. Shimizu and Karato (2015) point out that, in order to deal with property heterogeneity, quality-adjustment methods such as hedonic or repeat-sales (Bayley et. al, 1963) methods are

³ See, for instance, The National Council of Real Estate Investment Fiduciaries Transactions Based Index and the Investment Property Databank Index for the USA, and the Ministry of Land, Infrastructure, Transport and Tourism's CPPI for Japan (Eurostat, 2015).

preferred. Hybrid indexes, such as those derived using the SPAR approach, can also be used. However, this type of methods requires the existence of a complete and reliable appraisals system and has difficulties taking into account new buildings and quality change due to depreciation and renovations. On the other hand, as Clapp and Giaccotto (1999) point out, repeat-sales indexes are prone to large and systematic revisions and, as they make use of only repeated sales, are subject to sample bias. This seems to be the situation with the present study, with repeat-sales accounting for only 35.5% of total transactions of the data available for the compilation of the CPPI for Portugal.

Hedonic methods on the other hand, make use of all available information and control for quality differences by formulating the price of a dwelling as a function of its characteristics (Hill, 2013). The use of hedonic models in price index compilation can also provide a framework in which depreciation and renovations can be accommodated and, in addition, avoid the need for backward revisions. Some of the drawbacks that are associated with the use of hedonics include misspecification, omitted variable bias, selection bias and dealing with sparse data. If the number of transactions is low and the number of characteristics in the hedonic price functions is large, there may be a problem in the estimation of the model. The dataset used in our work covers the whole population and avoids most of these shortcomings. As sales registration is mandatory by law, all transactions are covered. Moreover, the data includes a wide range of price-determining characteristics and purchase prices are recorded in time to be considered representative of the moment of transaction. For commercial real estate (CRE), first attempts of using hedonic methods to model price changes remote to Colwell et al. (1998) for office sales in Chicago. More recent references for the application of this method include Devaney and Diaz (2011) and Bokhari and Geltner (2012).

Finally, it is worth mentioning that several working groups have been created under the aegis of international technical forums to stimulate the compilation and dissemination of commercial property price statistics. In particular, the G-20 Data Gaps Initiative of the International Monetary Fund and the Intersecretariat Working Group on Pricing Statistics of the International Labour Organization have encouraged the debate over conceptual, methodological and practical issues. In addition, the European System of Central Banks aims to produce a quarterly quality constant euro area CPPI as well as indexes by country. However, this work is still at a very experimental stage and makes use of appraisal based data provided by non-government entities, as well as interpolations of annual to quarterly data (ECB, 2014).

3. Empirical Model

The target index can be described as a constant quality country index, which is based on transaction prices. In order to achieve this, a compilation strategy combining stratification and the hedonic price model was chosen. Following end use definitions of each transacted property available in the administrative tax data source, three strata - Wholesale and Retail Commerce; Services; and Industrial and Warehouses⁴ - were considered. This stratification enables an analysis of the price evolution by sector, providing valuable information both for investors and policymakers. It should be noted that, although often mentioned in the

⁴ Hereafter simply referred to as retail, services and industrial.

literature, we do not present the price evolution for Offices separately; it is assumed instead that Office prices can be monitored through the Services segment. One could isolate some transactions of offices through a variable that indicates whether a property is located in an office building or not. However, the number of transactions located inside an office building is not enough to provide the basis for a reliable index. Of the 20,467 transactions of properties classified in the raw data as Services, 3,527 transactions are signaled as being located inside an office building (i.e., an average of 122 transactions per quarter). In addition, this index would not capture all office transactions since not all of them are located inside an office building. For these reasons, office transactions and their price evolution are modeled within the Services sub-index.

The application of the aforementioned compilation approach implies that a hedonic price model is specified for the retail, services and industrial commercial property markets. The sub-indexes are compiled using the hedonic regression time dummy approach, in which two adjacent quarters of data are used to estimate the quarterly price change. This technique assumes that the implicit prices of the characteristics are constant over every two quarters, which is a more flexible assumption than what is implied in the (all-periods) pooled time dummy approach (i.e., assuming them as constant throughout time; see, for instance, Triplett, 2006). This approach can also be seen as a particular case of the overlapping-period or rolling window hedonic model approach proposed by Shimizu et al. (2010).

The adjacent time dummy regression, which is applied in the production of the Portuguese HPI, can be described for all pairs of adjacent quarters $q = (Q-1, Q)$, dwelling transactions $i = 1, \dots, N$ and dwelling characteristics $k = 1, \dots, K$, by the following population hedonic function, calculated for each stratum:

$$\log(P_{i,q}) = \alpha + \sum_{k=1}^K \beta_k X_{i,k,q} + \theta D_{i,q} + \epsilon_{i,q} \quad (1)$$

where $\log(P_{i,q})$ is the logarithm of the price level of the i^{th} dwelling transaction in quarter q , $X_{i,k,q}$ is the value of the k^{th} characteristic of the i^{th} transacted dwelling in quarter q , $D_{i,q}$ is a temporal indicator defined as

$$D_{i,q} = \begin{cases} 1, & \text{if } q = Q \\ 0, & \text{otherwise} \end{cases} \quad (2)$$

and $\epsilon_{i,q}$ is the error term, with an expected value of zero, given any values of the explanatory variables: $E(\epsilon_{i,q} | X_{i,1,q}, \dots, X_{i,K,q}, D_{i,q}) = 0$. Equation (1) is assumed to be linear in the parameters and, in addition, not to be affected by perfect collinearity and estimated using a representative sample of the population of commercial transactions. Under these assumptions, the Ordinary Least Squares (OLS) estimators $\hat{\beta}$ and $\hat{\theta}$ are unbiased estimators of β and θ (see, *inter alia*, Wooldridge, 2003). The θ and the other parameters in Equation 1 are fixed and may change each time a pair of adjacent quarters is used in the estimation process.

After estimating Equation (1) by OLS, the price variation between any two quarters $Q-1$ and Q for stratum j ($I_{Q-1,Q}^j$, $j=1,2,3$) is computed as:

$$I_{Q-1,Q}^j = \exp(\hat{\theta}) \quad (3)$$

For the computation of the price variation between two non-adjacent pairs of quarters, a chain formula is used. Thus, for the compilation of the price change between quarter Q-N, $N \neq 1$, and Q, the following formula is applied:

$$I_{Q-N,Q}^j = \prod_{i=0}^N I_{Q-1-i,Q-i}^j \quad (4)$$

For calculating the overall CPPI, weights for the retail, services and industrial sub-indexes need to be compiled. In order to reflect up-to-date expenditure patterns, the weights, which are used in index numbers of year Y, are compiled using the sales prices of all N transactions carried out in year Y-1 ($p_{i,Y-1}$)⁵. Following a procedure that is applied in the HPI and other price indexes, the weighting structure found after this step is price updated to the last quarter of year Y-1, the period in which the different annual weight schemes are linked together into a single index number time series. The following formula illustrates these calculations for the weight of stratum j used in year Y (v_Y^j):

$$v_Y^j = \frac{\sum_{i=1}^{N_j} p_{i,Y-1}^j}{\sum_{i=1}^N p_{i,Y-1}} * u_{Y-1}^j \quad (5)$$

Where u_{Y-1}^j is a price update factor defined as follows:

$$u_{Y-1}^j = \frac{I_{Q-2,Q-1}^j}{\frac{1}{4} \sum_{i=1}^4 I_{Q-1-i,Q-i}^j} \quad (6)$$

Final weights (w_Y^j) are obtained by simply normalizing (5) in the following way:

$$w_Y^j = \frac{v_Y^j}{\sum_{j=1}^3 v_Y^j} \quad (7)$$

The final index is computed as:

$$I_{Q-1,Q}^Y = \sum_{j=1}^3 w_Y^j (I_{Q-1,Q}^j) \quad (8)$$

Using this procedure, the CPPI can be best described as a Laspeyres-type index, with annual weighting and chaining. For the compilation of the price change between non-adjacent quarters, the chaining principle as shown in (4) is applied to (8).

4. Data

4.1. Sources

The tax data used in this paper is provided on a monthly basis by the Portuguese Customs and Tax Authority to *Instituto Nacional de Estatística*. The IMT provides information on all transaction prices and the IMI provides information on property characteristics that are collected by the tax authorities for valuation purposes. The two data sources are merged into a single database using the property cadastral register identification as the linking variable. This same approach is applied in the computation of the HPI for Portugal. A more detailed explanation of this matching process can be found in Section 6. Only transactions of retail,

⁵ The only exception to this rule is given by the indexes compiled for 2009, which use information from that same year. This stems from the fact that there is no information available prior to 2009. For the index numbers of year 2009, the weights are not price updated.

services and industrial purchases are considered for the CPPI. Properties such as parking facilities, land plots for future construction and residential dwellings were dismissed. In order to restrict the scope of the analysis to market transactions only, transactions such as dwelling sales with zero prices or “barter-like” deals (*Permutas*) were excluded. Transactions of the same dwelling occurring in the same day or in successive days, as well as cluster sales (single transactions encompassing multiple dwellings), were equally dropped. Finally, transactions in which any type of sales information was missing and were classifications of property use differed in IMT and IMI registers were also excluded from the analysis. The elimination of the transactions listed above corresponds to 8% of the initial sample.

To implement the hedonic methods successfully it is essential that the variables expressing properties’ characteristics are of good quality. One way to assess the quality of characteristics is to check whether these are included in the computation of the IMI tax. Variables included in the computation of this tax include, among other, age, location, and quality and comfort characteristics. In this sense, since these variables receive more attention from taxpayers, they are expected to satisfy higher standards of quality than others (and are, hence, given priority in a possible inclusion in the hedonic price model). Other variables, such as micro-level and coded location variables (postal code dummies) are also of good quality. After the application of the matching and cleaning procedures, the dataset available for analysis had 77,333 transactions covering the 2009Q1 to 2016Q1 period (an average of 2,667 observations per quarter).

4.2. Data analysis

As a first quality check of our database, the number of transactions registered in the IMT records was compared to those obtained from another source, the number of purchase and sale contracts of urban properties, as registered by the Directorate-General for Justice Policy of the Ministry of Justice. The sum of commercial and residential property transactions is equal to 95% of the total number of purchase and sales contracts. This is an expected outcome as purchase and sale contracts of urban properties include transactions of properties that are not covered in IMT records (e.g., garages). It is widely known that commercial property markets are less liquid than their residential counterpart. In this sense, it is not surprising to see fewer commercial transactions, representing an average of 11% of total urban contracts (Figure 1, Appendix 1).

Regarding the distribution of transactions across time (Figure 2, Appendix 1), it is possible to see a decreasing trend in the number of transactions from 2009 to 2013, with a slight increase from 2014 onwards. The existence of year-end seasonality is clear, with transactions peaking over the fourth quarter of each year, and troughs in the third quarter of each year. This seasonality is marked across every stratum, with larger emphasis on the services segment. Seasonality in real estate activity is a well-known phenomenon, with could possibly be justified by the reaction to the fiscal calendar or explained by accounting/balance sheet purposes.

As for the distribution of transactions across strata, most of the transactions belong to the retail segment, representing 52% of the sample. Services transactions, on the other hand, account for 26% of the database, whereas industrial transactions represent 22% of the sample.

The table below presents the mean, median and the standard deviation for the transaction value and for the gross floor area.

Table 1. Descriptive statistics for transaction price and gross floor area

	<i>Retail</i>		<i>Services</i>		<i>Industrial</i>		<i>All data</i>	
	<i>Price</i>	<i>Floor area</i>	<i>Price</i>	<i>Floor area</i>	<i>Price</i>	<i>Floor area</i>	<i>Price</i>	<i>Floor area</i>
<i>Mean</i>	120,179	117	296,592	229	220,991	742	187,922	285
<i>Median</i>	60,000	77	83,800	79	80,000	340	68,000	89
<i>Stdev</i>	540,145	334	1,373,707	943	964,620	1,845	921,587	1,051
<i>n</i>	40,269		19,871		17,193		77,333	

Note: Price in €, Gross Floor Area in square meters. Number of observations is denoted as n.

As can be seen, the median price is below the mean, indicating positive skewness, which is a typical feature of price distributions. Secondly, it is noticeable that despite the stratification into these types of properties, the data is highly dispersed around mean values, something that reflects the heterogeneity of commercial properties.

5. Results

5.1. Hedonic regression

Theory sheds little light on the selection of the appropriate functional form of the hedonic price model (see, *inter alia*, Butler, 1982). In this context, researchers have sometimes tried to explore more flexible models, such as those provided by the introduction of interaction terms or the application of the Box-Cox (1964) procedure (e.g., Halvorsen and Pollakowski, 1981). Since the empirical evidence stemming from studies comparing flexible and simpler models is mixed (Cropper et al., 1988; Kuminoff et al., 2010), preference was given in this study to the use of parsimonious model specifications. Following this reasoning, the choice of the dependent variable of the regression models rested on the natural logarithm of the transaction price and the covariates were chosen to guarantee the inclusion of key price-determining characteristics such as area, location and the quality of commercial property attributes.

The adequacy of the OLS estimator was investigated through the assumptions described in Section 3. Some of them were already met by the design of the estimation exercise. For instance, as the data covers the whole population of commercial property transactions, there was no need to check for sample selection problems. The specification Ramsey (1969) RESET test was used with the purpose of providing additional evidence about the suitability of the use of a specification that is assumed to be linear in the parameters and to identify problems associated with possible omission of relevant covariates. The number of variables included in our database, which is much larger than most studies in this area, was also explored to minimise the possible harm caused by omitted variables. For instance, the correlations between regression residuals and the variables that were not included in the regression were

analysed. If the correlation was moderate (around 20%), regressions were rerun with that covariate included in the specification. Moreover, the Variance Inflation Factor was computed to identify multicollinearity. Parameter instability was also tested (seeing whether or not the coefficients included in the regression changed sign or had large variations in magnitude over the regressions).

The existence of heteroskedasticity does not affect the unbiasedness of coefficient estimates. However, its presence distorts the variance of OLS estimators, something which invalidates the use of usual test statistics. As such, joint and individual tests were conducted using robust procedures. In particular, the specification Ramsey (1969) type test and the Breusch and Pagan (1979) type test (to detect heteroskedasticity) were based on a procedure that uses Lagrange-Multiplier (LM) statistics developed by Wooldridge (1991).

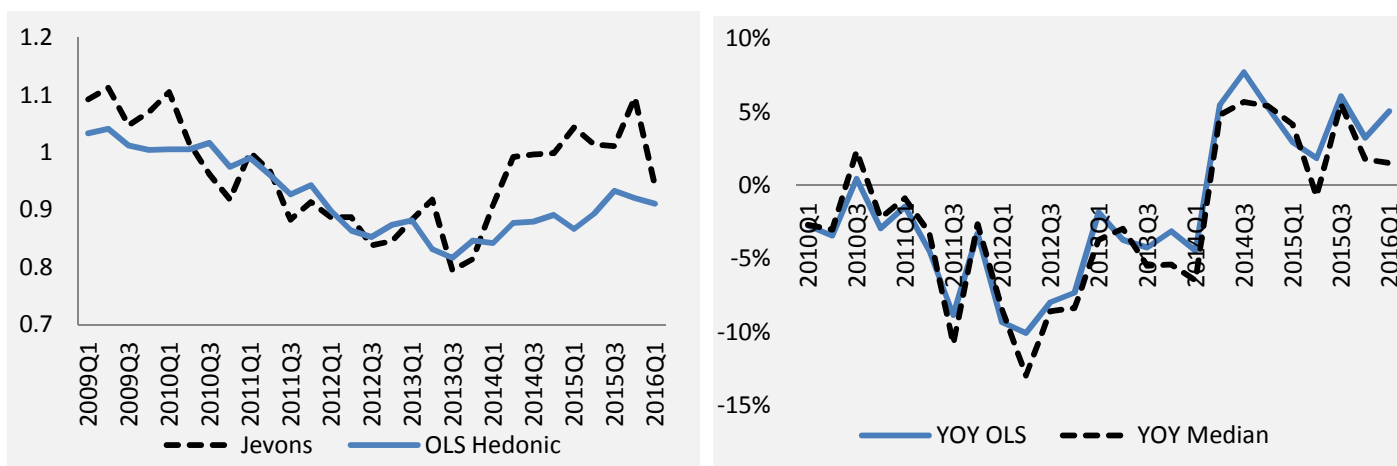
To check the possible influence of extreme outliers in regression outputs, median quantile estimates (i.e., regression based on median absolute deviations) were also computed and compared to OLS results. As a further coherence check, OLS-based index number results were compared with a quality unadjusted version of the CPPI. Finally, the results provided by the adjacent time dummy hedonic regression method were also compared to the results found by the application of rolling windows with 4, 8 and 12 quarters. In relation to this last point, the results obtained with 4 or more quarters did not provide any striking differences from the results taken from the use of a rolling window with two adjacent quarters. Tables with a summary statistics of the coefficient estimates for each stratum are provided in Appendix 3. This Appendix also reports the number of observations used each time a regression is run and provides a measure of the model fit (adjusted R^2) and of the suitability of chosen model specifications (results of RESET type test). A description of used variables can be found in Appendix 4.

Overall, the results provide good indications as to the statistical properties of the chosen models. The observed signs of the estimated coefficients generally coincide with *a priori* expectations. It is also possible to observe that the majority of the coefficients are statistically significant. The adjusted R^2 was found to be lower for retail (but still acceptable for a pooled cross sectional regression analysis) than for services and industrial models. The final specifications passed the Ramsey (1969) RESET type specification test (see Appendix 3).

5.2. Evolution of commercial property prices in Portugal since 2009

The left panel of Figure 1 presents the evolution of the total CPPI, computed with and without performing quality adjustments. The former index is computed by OLS. The latter index is simply compiled using the geometric averages of all transaction prices (Jevons index). Looking at the left panel, it is evident that the application of the stratification and hedonic method reduces the volatility that is inherently associated to the unadjusted Jevons price index. This is an expected outcome. The right panel of Figure 1 shows a comparison between the CPPI obtained by the median quantile regression and OLS estimators. It is possible to see that, overall, the OLS (mean) figures are not much different from the median estimates.

Figure 1. Commercial Property Price Index numbers and year on year rates of change



As a conclusion, it is possible to say that the OLS estimates are not overly influenced by outlying observations. This is confirmed by Table 2, which provides a summary of the results of the “median and OLS” CPPIs.

Table 2. Descriptive statistics of index numbers based on OLS and median quantile estimators

	Regression based on	Regression based on
	OLS	Median quantile estim.
Mean	0.92	0.91
Stdev	6.72 p.p.	7.62 p.p.

Note: Mean and standard deviations based on 28 regression results.

Figure 2 compares the estimated CPPI to the HPI. These index numbers are available in Appendix 2. On the left panel it is possible to see that the commercial and residential market have followed similar trends. In particular, it is possible to see that both commercial and residential property prices decreased until the middle of 2013 and recovered from that period onwards.

Figure 2. HPI and CPPI Index numbers and average annual rates of change



As expected, the CPPI presents more volatility than the HPI. This may be due to the reduced number of transactions in commercial real estate, or even by the own nature of the commercial segment. Nonetheless, as the left panel of Figure 2 shows, their trends and turning points are very similar.

As can be seen from the right panel of Figure 2, prices of commercial properties have fallen more than the prices of residential properties, especially in 2012 and 2013, years in which the real estate market was depressed. This is even more evident if year on year figures are analysed. When compared with 2011, the prices of commercial properties dropped 8.9% in 2012 (-7.1% for residential properties). When compared with 2012, the prices of commercial properties decreased -2.9% in 2013 (-1.9% for residential properties). This behaviour has already been noted in the literature. For instance, Ellis and Naughtin (2010) point out the existence of a more severe decline in prices of commercial real estate compared to residential property in a number of countries, such as the United States, the United Kingdom or Spain. Factors such as the role of commercial real estate as an investment asset and its impact on financial institutions' balance sheets are pointed out by the authors as possible explanations for a more pronounced contraction in commercial prices during a recession period. Other explanations suggested by the authors may have to do with the fact that the construction of commercial property takes longer to complete than residential property. As such, lags between construction completion and demand for new spaces may occur. Additionally, excess supply takes longer to be absorbed following a recession. The ESRB (2015) also recognizes this larger cyclicity of CRE in comparison to housing and adds the existence of non-economic factors in housing purchases, as well as the financing structure of CRE and its higher correlation with capital markets, as possible explaining factors for the illustrated phenomenon.

6. Practical implementation of the new price index

The HPI and CPPI are compiled using the same data source and the same hedonic regression method. In practice, this means that the CPPI will be produced following a number of monthly, quarterly and annual procedures which follow what already has been implemented in the production and dissemination of the HPI. Although the CPPI is a quarterly indicator, the match of the IMT and IMI data is done on a monthly basis. As a rule, the property cadastral number is used in this process as the matching key of the two data sources. On average, around 89.6% of all IMT transactions of commercial properties are paired with IMI information. In order to maximize the percentage of matched information, unmatched transactions are resubmitted to a new matching process in the months prior to the dissemination of the quarterly index. Most of the matching is, however, achieved in the first month, with the rematching process usually not adding more than one percentage point to the overall figure of paired transactions.

The quarterly compilation procedures involve pooling together the data that has been matched on a monthly basis and running the regressions for the three strata considered by the CPPI. After the quality of the regression results has been analysed, the price change from one quarter to another is extracted from each one of the three hedonic models using the approach that is described in Section 3. The data, calculations and regression outputs used in the

calculation of the quarterly CPPI are saved for future analysis and can be reproduced at any time.

The quarterly price change for the whole commercial property market is the result of the weighted average of the three price changes found for each stratum. These weights are recalculated every year around June (i.e., when the first index of the year is going to be published). Finally, it should be mentioned that the specifications of the retail, services and industrial hedonic price models are also subject to a reassessment at this time of the year. The final hedonic model specifications and the new index weights are also stored and available for any future need.

7. Conclusions

The need to gather information on commercial property prices based on transaction prices and representative of the whole Portuguese real estate market has led *Banco de Portugal* and *Instituto Nacional de Estatística* to combine efforts to produce new commercial real estate price statistics. This paper provides the results of a hedonically adjusted transactions-based CPPI, which had never been produced for Portugal. The choice of the compilation methodology, which is also applied in the compilation of the HPI, has proven to be adequate and supportive of regular production and dissemination of the new indicator in the short-term. The possibility of using administrative data sources for the compilation of the CPPI has also proven to be viable. The administrative data also allows for the compilation of other interesting statistics, such as the value and number of commercial property transactions.

The result is a pioneering work that gives new insights into how commercial and residential property markets have evolved in Portugal since 2009. Although the results indicate a similar trend and turning points for the commercial and residential markets, it is interesting to note that the former asset prices have decreased more than the latter, during the recent financial crisis. This phenomenon is not new and has been reported in the literature for other countries. The differences found between the two asset classes are interesting and should be further investigated in the future.

Appendix 1. Descriptive Statistics

Figure 1.1 Residential and Commercial IMT transactions and Purchase and Sale contracts, annual figures

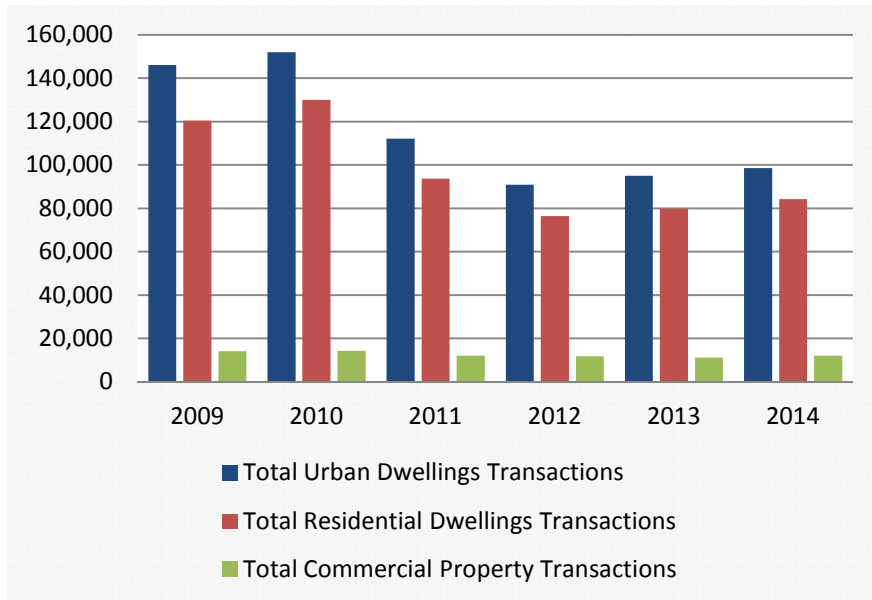
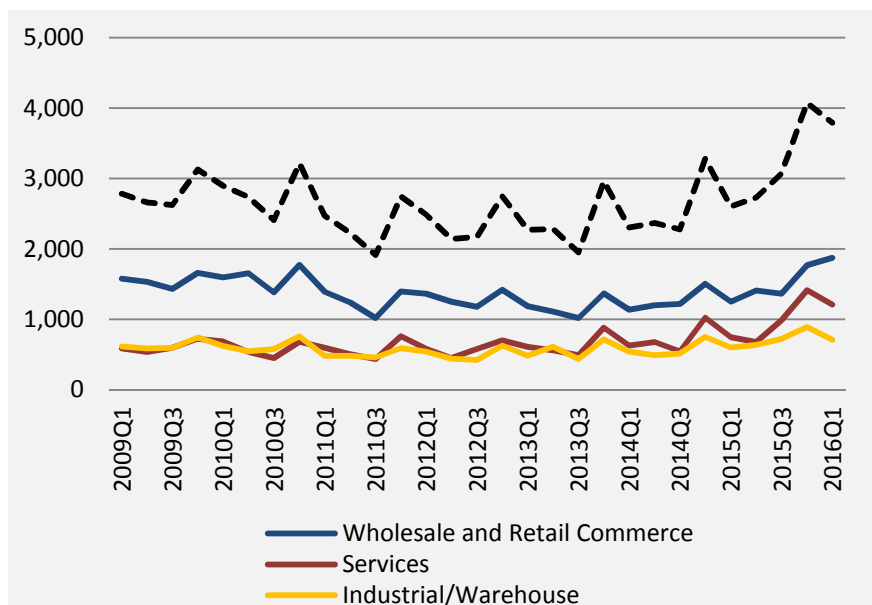


Figure 1.2. Number of Transactions, Total and by Strata



Appendix 2. Commercial Property Price Index results

	Stratum indexes			Total Index		
	<i>Retail</i>	<i>Services</i>	<i>Industrial</i>	<i>OLS</i>	<i>Median Quantile Estimation</i>	<i>Jevons (Geometric Average)</i>
2009Q1	1.04	1.06	0.98	1.03	1.03	1.09
2009Q2	1.09	0.99	1.04	1.04	1.03	1.11
2009Q3	1.02	0.99	1.01	1.01	1.01	1.05
2009Q4	1.02	0.97	1.02	1.00	0.99	1.07
2010Q1	1.00	0.99	1.03	1.00	1.00	1.11
2010Q2	1.02	1.01	0.98	1.01	1.00	1.02
2010Q3	1.02	1.01	1.01	1.02	1.04	0.96
2010Q4	0.95	0.99	0.99	0.97	0.97	0.92
2011Q1	0.95	1.03	0.99	0.99	0.99	1.00
2011Q2	0.97	0.98	0.93	0.96	0.97	0.97
2011Q3	0.90	0.98	0.91	0.93	0.92	0.88
2011Q4	0.89	1.01	0.94	0.94	0.95	0.91
2012Q1	0.88	0.96	0.87	0.90	0.91	0.89
2012Q2	0.90	0.87	0.83	0.86	0.84	0.89
2012Q3	0.83	0.91	0.83	0.85	0.85	0.84
2012Q4	0.87	0.88	0.89	0.87	0.87	0.85
2013Q1	0.90	0.89	0.86	0.88	0.87	0.88
2013Q2	0.89	0.8	0.81	0.83	0.82	0.92
2013Q3	0.81	0.83	0.81	0.82	0.80	0.79
2013Q4	0.88	0.8	0.88	0.85	0.82	0.81
2014Q1	0.85	0.87	0.82	0.84	0.82	0.91
2014Q2	0.91	0.86	0.88	0.88	0.86	0.99
2014Q3	0.88	0.87	0.91	0.88	0.84	1.00
2014Q4	0.91	0.93	0.85	0.89	0.86	1.00
2015Q1	0.90	0.85	0.87	0.87	0.85	1.04
2015Q2	0.86	0.93	0.92	0.89	0.85	1.01
2015Q3	0.89	1.02	0.89	0.93	0.89	1.01
2015Q4	0.90	0.99	0.86	0.92	0.88	1.10
2016Q1	0.91	1.00	0.80	0.91	0.86	0.94
Mean	0.93	0.94	0.91	0.92	0.91	0.96
Stdev	6.9 p.p	7.4 p.p	7.4 p.p	6.7 p.p	7.6 p.p	9.0 p.p

Note: The base year of the indexes is 2010.

Appendix 3. Summary of regression outputs

Table 3.1. Stability of coefficient estimates across all regressions for Retail

	Average point estimate	Stdev	Sign of parameter, no. of times, if statist. significant	
			(+)	(-)
<i>Intercept</i>	7.403	0.236	28	0
<i>LGrFloorA</i>	0.840	0.039	28	0
<i>DummyDep</i>	0.193	0.042	28	0
<i>DummyHuge</i>	-0.144	0.131	0	12
<i>DwTransAge</i>	-0.011	0.002	0	28
<i>SqAge</i>	0.0001	0.00002	28	0
<i>DNewBuild</i>	0.134	0.053	24	0
<i>DImprov</i>	-0.036	0.115	2	6
<i>DDistrCap</i>	0.223	0.056	28	0
<i>DLocBest</i>	0.347	0.086	28	0
<i>DSea</i>	0.098	0.038	23	0
<i>DReg1</i>	-0.321	0.071	0	28
<i>DReg2</i>	-0.245	0.050	0	28
<i>DReg3</i>	-0.249	0.072	0	27
<i>DReg4</i>	-0.103	0.092	0	15
<i>DReg5</i>	-0.183	0.135	0	22
<i>D10</i>	0.071	0.206	10	0
<i>D19</i>	-0.091	0.147	0	6
<i>D23</i>	0.129	0.158	10	1
<i>D37</i>	-0.167	0.136	0	16
<i>D47</i>	-0.033	0.056	0	3
<i>DOport</i>	0.192	0.071	27	0
<i>DIntLocGood</i>	0.061	0.076	6	0
<i>Clustercom4</i>	0.240	0.084	26	0
<i>DConstrQual</i>	0.122	0.096	18	0
<i>Minor</i>	-0.154	0.087	0	21
<i>DCSystem</i>	0.128	0.110	15	0
<i>DQi</i>	-0.005	0.043	4	7

Notes: Average point estimates, standard deviation and statistics on the sign and significance of the coefficients are based on the results of 28 regression outputs. The model for Retail has a total of 28 parameters, 20 of which are statistically significant for more than half of the 28 regressions. The variables are defined in Appendix 4.

Table 3.2. Stability of coefficient estimates across all regressions for Services

	Average point estimate	Stdev	Sign of parameter, no. of times, if statist. significant	
			(+)	(-)
<i>Intercept</i>	6.940	0.222	28	0
<i>LGrFloorA</i>	0.932	0.044	28	0
<i>DummyDep</i>	0.229	0.114	24	0
<i>DwTransAge</i>	-0.019	0.006	0	28
<i>SqAge</i>	0.0001	0.00006	28	0
<i>DAgeZero</i>	0.302	0.159	23	0
<i>DReg1</i>	-0.231	0.125	0	20
<i>DReg2</i>	-0.214	0.156	0	20
<i>DReg3</i>	0.197	0.198	14	1
<i>DReg4</i>	0.290	0.199	24	1
<i>DReg5</i>	-0.130	0.160	0	8
<i>DOport</i>	0.250	0.106	22	0
<i>DSea</i>	0.307	0.081	28	0
<i>DLocBestSer</i>	0.230	0.211	16	0
<i>D1</i>	0.212	0.178	17	0
<i>D17</i>	0.126	0.335	9	3
<i>D30</i>	0.204	0.185	15	0
<i>D45</i>	-0.205	0.232	0	14
<i>D44</i>	-0.139	0.164	1	16
<i>D47</i>	-0.035	0.123	1	3
<i>DDistrCap</i>	0.224	0.058	27	0
<i>DIntLocGood</i>	0.195	0.126	20	0
<i>Minor</i>	-0.173	0.134	0	17
<i>NFloorsBuild</i>	0.018	0.014	20	1
<i>DPropTot</i>	-0.154	0.147	0	13
<i>Clusterser5</i>	0.273	0.170	24	0
<i>Clusterser6</i>	0.143	0.229	11	2
<i>Clusterser7</i>	-0.165	0.317	3	11
<i>DQi</i>	-0.002	0.054	3	4

Notes: Average point estimates, standard deviation and statistics on the sign and significance of the coefficients are based on the results of 28 regression outputs. The model for Services has a total of 29 parameters, 21 of which are statistically significant for more than half of the 28 regressions. The variables are defined in Appendix 4.

Table 3.3. Stability of coefficient estimates across all regressions for Industrial properties

	Average point estimate	Stdev	Sign of parameter, no. of times, if statist. significant	
			(+)	(-)
<i>Intercept</i>	6.756	0.319	28	0
<i>LGrFloorA</i>	0.861	0.053	28	0
<i>SqrtDepFloorA</i>	0.009	0.005	19	0
<i>SqrtPlotArea</i>	0.002	0.001	13	0
<i>DummyBig</i>	0.032	0.085	3	0
<i>DwTransAge</i>	-0.014	0.004	0	28
<i>SqAge</i>	0.0001	0.00004	21	0
<i>DNewBuild</i>	0.129	0.091	17	0
<i>NFloorsBuild</i>	-0.024	0.014	0	13
<i>DReg1</i>	-0.386	0.108	0	27
<i>DReg2</i>	-0.425	0.120	0	27
<i>DReg3</i>	-0.355	0.126	0	25
<i>DReg4</i>	-0.031	0.144	0	1
<i>DReg5</i>	-0.135	0.133	0	4
<i>DOport</i>	0.213	0.082	25	0
<i>DCity</i>	0.136	0.053	24	0
<i>DAirportPorts</i>	0.120	0.139	7	0
<i>DLocBestInd</i>	0.237	0.094	23	0
<i>D1</i>	0.185	0.167	10	0
<i>D26</i>	0.038	0.101	2	0
<i>D27</i>	0.072	0.135	5	0
<i>D51</i>	-0.204	0.302	0	8
<i>D53</i>	-0.104	0.254	0	7
<i>NDivisions</i>	0.002	0.007	3	0
<i>DBadCons</i>	-0.157	0.202	1	6
<i>DImprov</i>	-0.083	0.081	0	3
<i>DRebuild</i>	-0.046	0.082	1	4
<i>DAbsWater</i>	-0.116	0.188	0	5
<i>DAbsElectPow</i>	0.005	0.267	1	2
<i>DAbsSewa</i>	-0.203	0.121	0	18
<i>Clusterind1</i>	-0.365	0.044	0	28
<i>DQi</i>	-0.007	0.048	1	2

Notes: Average point estimates, standard deviation and statistics on the sign and significance of the coefficients are based on the results of 28 regression outputs. The model for industrial has a total of 32 parameters, 14 of which are statistically significant for more than half of the 28 regressions. The variables are defined in Appendix 4.

Table 3.4. Number of observations and adjusted r-square, by type of commercial properties

	<i>Retail</i>		<i>Services</i>		<i>Industrial</i>	
	<i>N</i>	<i>Adj R-sq</i>	<i>N</i>	<i>Adj R-sq</i>	<i>N</i>	<i>Adj R-sq</i>
2009Q2	2,817	0.67	992	0.84	955	0.82
2009Q3	2,705	0.66	1,004	0.79	914	0.83
2009Q4	2,852	0.66	1,130	0.82	943	0.85
2010Q1	3,016	0.67	1,251	0.81	961	0.83
2010Q2	2,987	0.68	1,117	0.79	874	0.82
2010Q3	2,788	0.68	898	0.79	839	0.84
2010Q4	2,900	0.66	1,016	0.80	961	0.83
2011Q1	2,889	0.65	1,140	0.82	925	0.82
2011Q2	2,406	0.67	954	0.82	764	0.81
2011Q3	2,098	0.68	814	0.77	730	0.83
2011Q4	2,240	0.67	1,080	0.84	764	0.80
2012Q1	2,560	0.67	1,241	0.81	800	0.75
2012Q2	2,420	0.63	955	0.75	720	0.77
2012Q3	2,252	0.63	924	0.84	668	0.80
2012Q4	2,433	0.65	1,151	0.85	782	0.79
2013Q1	2,443	0.65	1,202	0.82	821	0.78
2013Q2	2,123	0.69	1,083	0.80	851	0.83
2013Q3	1,929	0.69	943	0.83	822	0.84
2013Q4	2,175	0.67	1,218	0.78	831	0.83
2014Q1	2,287	0.68	1,290	0.79	924	0.84
2014Q2	2,148	0.71	1,108	0.84	832	0.85
2014Q3	2,233	0.69	1,071	0.84	805	0.85
2014Q4	2,466	0.71	1,319	0.82	985	0.83
2015Q1	2,475	0.73	1,499	0.83	1,050	0.83
2015Q2	2,381	0.70	1,210	0.82	966	0.83
2015Q3	2,482	0.70	1,393	0.83	1,043	0.85
2015Q4	2,844	0.68	2,113	0.87	1,221	0.84
2016Q1	3,178	0.66	2,244	0.88	1,221	0.82

Table 3.5. P-values of the RESET type specification test

	2009- 2010	2010- 2011	2011- 2012	2012- 2013	2013- 2014	2015- 2016
<i>Commerce</i>	0.127	0.167	0.180	0.246	0.233	0.183
<i>Services</i>	0.174	0.311	0.422	0.121	0.092	0.155
<i>Industrial</i>	0.956	0.951	0.845	0.661	0.889	0.523

Note: The null hypothesis of the test is the correct specification of the model.

Appendix 4. Description of used variables

<i>Explanatory Variable</i>	<i>Variable Description</i>
<i>Area Variables</i>	
<i>LGrFloorA</i>	Logarithm of the gross floor area. The gross floor area is defined as the sum of all covered areas, as measured from the outer perimeter of the walls, with the same use as the residential unit.
<i>DummyDep</i>	Dummy variable equal to 1 if the property has dependent area, 0 otherwise. The dependent area is defined as the sum of all covered areas, including those located outside of the dwelling unit, which provide accessory services to the main use of that same dwelling unit. Garages, attics and cellars constitute typical examples of dependent areas.
<i>SqrtDepFloorA</i>	Square root of the dependent floor area.
<i>DummyBig</i>	Dummy variable if the gross floor area exceeds 300 square meters.
<i>DummyHuge</i>	Dummy variable if the gross floor area exceeds 500 square meters.
<i>SqrtPlotArea</i>	Square root of the plot area. The plot area is defined as the total uncovered land area, which is associated to an individual dwelling unit. This measure is net of the area in which the building of the dwelling unit sits on (i.e., the <i>Área de implantação do prédio</i>).
<i>Age Variables</i>	
<i>DwTransAge</i>	Age of dwelling at moment when the IMT is paid.
<i>SqAge</i>	Square of the age of dwelling at moment when the IMT is paid.
<i>DNewBuild</i>	Dummy equal to 1 if the dwelling age is zero years old and the dwelling has never been transacted previously.
<i>DAgeZero</i>	Dummy equal to 1 if the dwelling age is zero years old.
<i>Location Variables</i>	
<i>DReg1</i>	Dummy equal to 1 if the dwelling is located in NUTS 2 Norte; zero otherwise.
<i>DReg2</i>	Dummy equal to 1 if the dwelling is located in NUTS 2 Centro; zero otherwise.
<i>DReg3</i>	Dummy equal to 1 if the dwelling is located in NUTS 2 Alentejo; zero otherwise.
<i>DReg4</i>	Dummy equal to 1 if the dwelling is located in NUTS 2 Algarve; zero otherwise.
<i>DReg5</i>	Dummy equal to 1 if the dwelling is located in NUTS 2 Azores or NUTS 2 Madeira; zero otherwise.
<i>DLx</i>	Dummy equal to 1 if the dwelling is located in <i>Área Metropolitana de Lisboa</i> ; zero otherwise.
<i>Dsea</i>	Dummy equal to 1 if the dwelling is located in a <i>Freguesia</i> near the sea; zero otherwise.
<i>DLocBest</i>	Dummy equal to 1 if the location is classified as exceptional by the IMI (<i>Coeficiente de Localização</i>). A location is considered exceptional if the <i>Coeficiente de Localização</i> is higher than 2.1 for Retail; 2.5 for Services and 1.5 for Industrial.
<i>Doport</i>	Dummy equal to 1 if the dwelling is located in <i>Área Metropolitana do Porto</i> ; zero otherwise.

Explanatory Variable Area Variables (cont.)	Variable Description
<i>DCity</i>	Dummy equal to 1 if the dwelling is located in a City. The identification of a city is carried out using a list, which is available on the website of <i>Instituto Nacional de Estatística</i> (http://smi.ine.pt/Versao/Detalhes/3516). The boundaries of a statistical city are defined at the subsection level, the smallest statistical territorial unit for Portugal. For practical purposes, this variable was defined at the <i>Freguesia</i> level, with <i>DCity</i> assuming the value 1 if a <i>Freguesia</i> had at least one subsection defined as a city and 0 otherwise.
<i>D ##</i>	Dummy equal to 1 if the dwelling is located in "##" postal code area; zero otherwise. For instance, <i>d12</i> is a dummy equal to 1 if the dwelling is located in "12" postal code area; zero otherwise.
<i>DAirportPorts</i>	Dummy equal to 1 if the dwelling is located near a port or an airport; zero otherwise.
<i>DDistrCap</i>	Dummy equal to 1 if the dwelling is capital of District (<i>Distrito</i>); zero otherwise. The <i>Distrito</i> is the first-level administrative subdivision of Portugal, whose mainland is divided into 18 <i>Distritos</i> . The cities of <i>Funchal</i> and <i>Ponta Delgada</i> were considered as capital of <i>Distrito</i> for the Madeira and Azores islands, respectively. The dummy variables were constructed using tables with a correspondence between <i>Freguesias</i> and capitals of <i>Distrito</i> .
Other variables	
<i>DCSystem</i>	The <i>DCSystem</i> is a dummy variable assuming the value 1 when the dwelling includes central heating and/or air-conditioning systems and 0 otherwise. It is derived from the quality element <i>Sistema central de climatização</i> , which is used to calculate the IMI's <i>Coeficiente de qualidade e conforto</i> .
<i>DAbsWater</i>	The <i>DAbsWater</i> is a dummy variable that assumes the value 1 when the access to public or private running water systems is inexistent in the dwelling unit and 0 otherwise. This dummy is derived from the <i>Inexistência de rede pública ou privada de água</i> factor, which is one of the <i>Elementos de qualidade e conforto</i> used in the calculation of IMI's <i>Coeficiente de qualidade e conforto</i> .
<i>DAbsElectPow</i>	Dummy equal to 1 when the property is not connected to public or private electric power distribution networks and 0 otherwise. This dummy is derived from the <i>Inexistência de rede pública ou privada de electricidade</i> factor, which is one of the <i>Elementos de qualidade e conforto</i> used in the IMI tax system.
<i>DAbsSewa</i>	The <i>DAbsSewa</i> is a dummy variable that assumes the value 1 when the property is not connected to public or private sewage systems and 0 otherwise. This dummy is derived from the <i>Inexistência de rede pública ou privada de esgotos</i> factor, which is one of the <i>Elementos de qualidade e conforto</i> used in the calculation of IMI's <i>Coeficiente de qualidade e conforto</i> .
<i>NFloorsBuild</i>	Number of floors of the building where the dwelling is located. The number of floors includes not only those located on or above the ground level but also all levels located below that same ground level.
<i>DLiftEscalator</i>	Dummy equal to 1 if the building where the dwelling is located has a lift/escalator. This dummy is derived from the <i>Existência de elevadores(s) e/ou escada(s) rolante(s)</i> factor, which is one of the <i>Elementos de qualidade e conforto</i> used in the calculation of IMI's <i>Coeficiente de qualidade e conforto</i> .
<i>InteriorLoc</i>	The <i>InteriorLoc</i> provides the values for the quality of the localization of the property relative to other properties located in the same building structure (<i>Localização e operacionalidade relativas</i>). The <i>Localização e operacionalidade relativas</i> parameter, which can assume positive (if the location is good) or negative (if the location is bad) values, is one of the factors that is used in the calculation of the <i>Coeficiente de qualidade e conforto</i> . The definition of <i>Localização e operacionalidade relativas</i> is given in number 2(n) of article 43 of the IMI tax code. The guidelines used in the attribution of <i>Localização e operacionalidade relativas</i> values are available in number 3 of article 43 of the IMI tax code. The <i>Localização e operacionalidade relativas</i> ranges from -0.05 to a maximum of 0.02. From this variable, two dummies were created. <i>DLocIntGood</i> , for positive values of <i>InteriorLoc</i> , and <i>DLocIntBad</i> , for negative values of <i>InteriorLoc</i> .

Explanatory Variable	Variable Description
Other variables (cont.)	
<i>DBadCons</i>	Dummy equal to 1 if the dwelling unit is in a bad conservation state, and zero otherwise. The variable that provides the values for the conservation state of the dwelling (<i>Estado deficiente de conservação</i>) is one of the quality and comfort factors (<i>Elementos de qualidade e conforto</i>) applied in the derivation of the quality and comfort coefficient (<i>Coeficiente de qualidade e conforto</i>). The <i>Coeficiente de qualidade e conforto</i> and its factors are defined in article 43 of the IMI tax code and is one of the six parameters that are used in the calculation of the <i>Valor Patrimonial Tributário</i> .
<i>DConstrQual</i>	Dummy equal to 1 if ConstrQual has positive values, and zero otherwise. The ConstrQual is the variable that provides values for the quality of the construction works (<i>Qualidade construtiva</i>), which is one of the <i>Elementos de qualidade e conforto</i> applied in the derivation of IMI's <i>Coeficiente de qualidade e conforto</i> . The dwelling features that have to be taken into account by appraisals experts in the attribution of a value for the <i>Qualidade construtiva</i> of a dwelling unit are given in the ministerial order n.er 982/2004 of August 4th. These include the quality of the project, thermal insulation, acoustic insulation, quality of building materials used at late construction works phases.
<i>DImprov</i>	Dummy equal to 1 if the reason for delivering the IMI tax declaration is an improvement (" <i>2. Prédio Melhorado / Modificado</i> ")
<i>DRebuild</i>	Dummy equal to 1 if the reason for delivering the IMI tax declaration is a major improvement/rebuild (" <i>3. Prédio Melhorado/Modificado/ Reconstruído</i> ")
<i>Minor</i>	Dummy equal to 1 if at least one of the minorants for the "Coeficiente de Qualidade e Conforto" is equal to 1. The minorants comprehend absence of toilet, no access to water, electric power, sewage, paved streets, lift in buildings with a number of floors higher than three, and bad conservation state DAbsToilet=1 or DAbsWater=1 or DAbsElectPow=1 or DAbsSewa=1 or DAbsPaved=1 or DAbsLift3=1 or DBadCons=1.
<i>Major</i>	Dummy equal to 1 if at least one of the majorants for the "Coeficiente de Qualidade e Conforto" is equal to 1. The majorants comprehend location within a shopping mall, an office building, existence of a lift or escalator, good construction quality and access to air conditioning. This is, the dummy variable is equal to 1 if DShoppMall=1 or DOfficeBuild=1 or DLiftEscalator=1 or DConstrQual=1 or DCSys=1.
<i>DPropTot</i>	Dummy equal to 1 if IMI property type is a total building with no floors or divisions destined to independent use (<i>Prédio em Prop. Total sem Andares nem Divisão Susceptível de Utilização Independente</i>); zero otherwise.
<i>Clustercom1</i>	Dummy equal to 1 if the transaction is located in the 1 st cluster of commerce transactions; zero otherwise.
<i>Clusterser5</i>	Dummy equal to 1 if the transaction is located in the 5th cluster of services transactions; zero otherwise.
<i>Clusterser6</i>	Dummy equal to 1 if the transaction is located in the 5th cluster of services transactions; zero otherwise.
<i>Clusterser7</i>	Dummy equal to 1 if the transaction is located in the 7 th cluster of services transactions; zero otherwise.
<i>Clusterind1</i>	Dummy equal to 1 if the transaction is located in the 1 st cluster of industrial transactions; zero otherwise.
<i>Clusterind99</i>	Dummy equal to 1 if the transaction is located in the 99 th cluster of industrial transactions (sections with a small number of transactions) and zero otherwise.

Note: The construction of the cluster variables was based on the value per square meter of all commercial properties evaluated by the tax authorities. A national segmentation at a statistical section level was made with cluster analysis techniques. Portugal is divided into 18,074 sections. The clusters were reported by stratum.

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